

Real Estate Broker Testimonial

"The Registered E-mail® service is an invaluable tool in my real estate business because it enables my company to expedite business information in an efficient, cost effective manner while maintaining professional standards and legal verifiable proof of transactions." --Rick O'Connor, Broker/Owner, The Rick O'Connor Group, Crystal Lake, Illinois



One of the most important benefits of the technology for my real estate company is that it ensures that I do not breach my fiduciary responsibility regarding privacy with both buyers and sellers during real estate transactions.

Prior to using the RPost Registered E-mail® service I was required to deliver offers by hand or fax. Fax delivery was the most efficient, however there was always the chance that someone might see the fax transmission, creating a privacy issue and potentially putting the deal at risk.

I particularly like the Reply Registered feature. It allows the receiver of a Registered E-mail® message to reply to that e-mail with another Registered E-mail® message and both parties receive a Delivery Receipt of that transaction – no need to print, sign and fax terms or contracts. **The receiver needs nothing on their end – no special software and no special actions.**

Now, I simply send my offers and counteroffers by Registered E-mail® messages and the RPost system provides accountability and verifiable proof of the entire transmission (content, time, delivery & receipt), giving me the protection I need and the efficiency I want to get the deal closed as quickly as possible.

In our offices we use the RPost Registered E-mail® service to fulfill a number of tasks:

- ❑ Proving binding acceptance of e-mail **offers and counter-offers**
- ❑ Proving notification for **removal of contingencies**
- ❑ Recording notice of **price changes** by e-mail
- ❑ Recording notice of **status changes**
- ❑ Submitting, recording, and retaining evidence of **residential property disclosure** notices
- ❑ Maintaining a verifiable trail of **agent to agent communications**
- ❑ Maintaining a record of **hand-shake agreements**
- ❑ Sending notices for **insurance coverage, title information, tax and valuation**
- ❑ Producing a verifiable trail of agent-to-buyer or seller dialog in **grievance** situations.

The cost savings alone on printing (paper/ink/toner), envelopes, postage, labor, and couriers for these tasks, not to mention the potential cost savings in avoiding litigation-associated costs when agreement terms are in dispute are also areas where I see that our company will reap tremendous benefit.

Rick O'Connor, Broker/Owner, The Rick O'Connor Group



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